The Smart Enterprise

# UNIVERGE® SV9100

Orchestrating a brighter world

Communication Solution – Includes new InApps Portfolio





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## Change the way you work with NEC UNIVERGE® SV9100

Competitive businesses come in all sizes but usually have one thing in common: great teamwork. And in the age of increasingly disparate working locations for employees, communications play a crucial part.

Get the most out of your workforce with the SV9100 from NEC. It's designed for real people and real business and gets your team working together from day one:

- > Make quicker, better informed business decisions without waiting for the next weekly office meeting
- > Respond more quickly and efficiently to customer requests to drive loyalty and keep ahead of your competitors
- > Empower your workforce with Smart Communications

### NEC

## Let's work together!

#### **NEC UNIVERGE® SV9100 delivers**



#### Make a smart investment

Interruption of communications services means downtime for your business, customers and loss of revenue. That's why the SV9100 has been designed with unsurpassed levels of reliability for peace of mind.

It also meets the demands of your multi-generational employees. Recognised as having the highest level of customer satisfaction among Unified Communications vendors, NEC also brings you an incredibly smart investment.

- > Technology that meets the need of the multi-generational workforce
- > Protection against Toll Fraud
- > Smart InApplications no extra cost of servers required
- > Lower total cost of ownership\*\*

#### Work with smart IT

That's why NEC's SV9100 platform is one of the easiest to configure Unified-Communications-capable systems on the market. It easily integrates with existing IT technology as a fully interoperable digital or IP system.

- > Simple configuration and low maintenance
- > Works as a digital system, IP system or as a combination of the two
- > SIP technology provides disaster recovery
- > Easy integration with email apps incl. Microsoft<sup>®</sup> Outlook<sup>®</sup> & CRM integration e.g. Salesforce and many more

## The Smart Workforce

Keep working, stay connected



#### In the office

During a working day, employees are actively in and out of meetings, moving around the office and other departments. Stay in touch with the flexible options

the SV9100 offers to ensure calls are delivered regardless of location:

- > Hot desking Allows handsets and desk space to be shared by a number of employees, helping keep costs down
- > Call recording functionality MyCalls resolves disputes instantly, avoid litigation, stop-start recording for credit card orders, telesales training tool and more!

#### In the boardroom

- > Flexible boardroom meetings Audio and video conferencing capabilities for maximum convenience and spontaneity
- > Increased communication 'visibility' MyCalls call management tools provide a real-time snapshot of caller activity
- > Remote management Key call performance summary reports can be automatically emailed as a PDF to your directors



#### At the reception desk

- > Lower costs NEC Door Phones can enable other team members to easily man reception duties during quieter periods, saving on overhead
- > Save time With Click-to-dial, quickly connect to the person you need to reach
- > Greet your callers by name Caller ID enhances your customer service
- > Efficiency MyCalls Operator Console enables slicker call routing & messaging

#### Orchestrating a brighter world





#### Your mobile sales team

For your sales team and teleworkers, travelling to and from various business meetings, having more than one method/number for communications can be time consuming and confusing. Salespeople have to be in the know – all the time, no matter where they are.

- > Mobile Extension Allows a user to be contacted on a single number, regardless if a call is taken on their desk phone or mobile
- > Mobile calls Can be recorded as you would a desk phone call
- > Voice & Video on your mobile ST500 smartphone client

#### At the warehouse

Communications need to be just as advanced in the warehouse as in the office. Gone are the days when an old mobile handset will suffice.

- > IP DECT handsets offer a wide range of choices and advanced feature sets to remain connected in all departments
- > Safety features Include Man Down, Location Detection and more

#### Your homeworkers

Users can enjoy a complete phone user experience from their home office plus greater working flexibility. Individual and business benefits include the cost and time savings of travel and even the associated costs of workspace.

- > Desktop telephones Provide access to system features from the home, e.g. company directory, call transfer and more
- > Softphone Make call from your PC using a USB handset or headset
- > Video conferencing Face to face communications
- > Collaboration Share documents in real time with up to 32 participants
- > Voice & Video on your mobile ST500 smartphone client



"Increase your customer service levels and you'll increase your business"

-

(*m*)



## **Smart Mobility**

#### Communicate Anywhere, Any Time

#### On the road

Treat your smartphone like your deskphone with Mobile Extension. Enjoy the SV9100 system features while you're on the move.

- > Remain contactable through one extension number wherever you are reduce voicemails and 'telephone tennis'
- > Use system features on the move including call back, transfer and caller ID
- > Call recording capabilities on your mobile your peace of mind is no longer restricted to just landline calls

#### Larger sites & campuses

Ideal for campuses and other large premises environments, WiFi handsets have advanced wireless features for organizations on the go.

- > Seamless roaming within multiple business locations
- Cost reduction through simpler
  IT management



#### BYOD

Voice & video mobile extension for your smartphone. Using your Apple iPhone, iPad and Android smart devices, the ST500 enables your native contact lists to make and receive voice and video calls. Simply connect to WiFi or use your mobile data (3G/4G) to handle your calls.

- > Integrates into your smartphone contacts
- > Complete call history
- > Bluetooth headset support
- > Video calling capabilities

#### On your premises

For the ultimate devices for voice, text messaging and in-house mobility – the SV9100's IP DECT wide ranging portfolio includes:

- > Security features including Man Down, Location Detection capabilities, SOS and more
- > Robust handsets for tougher environments
- > CAT-iq technology combining DECT and WiFi technology for data access on the move
- > New! High Definition
- Audio
- Integrated handsets –
  With system features available with single button access





## **InGuard Application**

Effective 24/7 defence





The SV9100 now includes an expanded and diverse portfolio of InApps. As well as providing compelling business benefits, these built-in/on-board apps require no external PC or server making them highly cost effective and reliable. And using a browser interface, they provide 24/7 availability for your business.

#### Communications simplified

The global cost of telephone fraud is around 25bn pounds/euros each year and is rising by 15%. Toll fraud, also known as phreaking or phone hacking is a risk to businesses of any size with an estimated 85% of business considered to be vulnerable. A single attack can typically cost a business thousands and as a worst-case scenario result in bankruptcy.

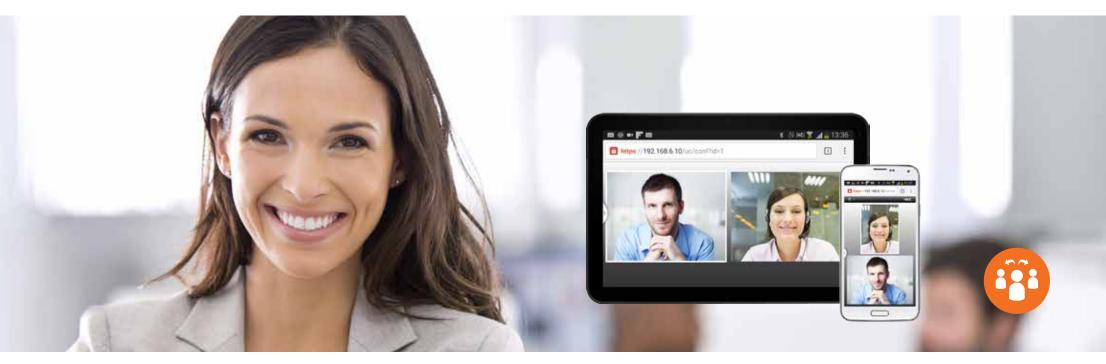
NEC's InGuard application helps defend a business against toll fraud attacks and provides peace of mind for the user:

- > Effective 24/7 defence from Toll Fraud
- > Low cost solution (an on-board application) with no extra PC/server required
- > Configurable to your specific business call activity
- > Healthcheck feature to assess any weaknesses during installation

#### How does NEC's InGuard work?

All call activity is monitored 24/7 and any suspicious call activity is detected instantly. This results in one of two automatic alerts: an 'alert only' email sent to designated recipients, or in more severe cases an 'alert and block' which prevents any further call activity instantly.





## InUC – Smart Collaboration and More

Collaborating with your colleagues doesn't always mean you're all in the same room together in the same time zone.

In today's working environment, employees are spread across different locations. One of the best ways to collaborate remotely with colleagues is by video conferencing.

#### **Real-Time Communications**

The SV9100's InUC utilises WebRTC (Real-Time Communications) provides highly cost-effective video and collaboration working seamlessly within your IT environment. SV9100 users are able to quickly set up audio and video connections between two or more PCs or devices from anywhere with an internet and VPN or LAN connection.

As well as video and audio conferencing functionality, PC users can work collectively with screen share and shared documents. It's also ideal for live software demos and presentation slideshows.

- > Video conferencing, document & screen sharing for up to 32 (4x8) SV9100 users
- > 4 Free Video Conferencing Channels included
- > Highly cost-effective solution
- > Uses secure connectivity
- > Works via Google Chrome or Internet Explorer 11 on a PC or Android device
- > Includes Presence feature
- > **Deskphone control** for slicker call control, speed dials, etc
- > Softphone use your PC's audio rather than a telephone

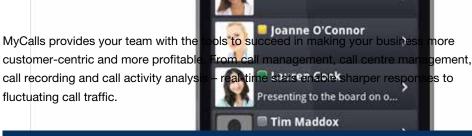
## Smart Call Management

MyCalls - Advanced business boosting application suite





customer-centric and more profitable call recording and call activity analys fluctuating call traffic.



is

ile you

ponse

informa-

t a manager or an operator when a set

20 seconds. Your alarm

#### Want to ensure calls are always answered?

- > Alarms can be programmed to ale broken i.e. call unanswered for ove get on with your daily tasks.
- > Reporting which can be schedule times and staff telephone perform
- > Multiple office branches? MyCalls tion from all sites and can be managed from a single desktop.

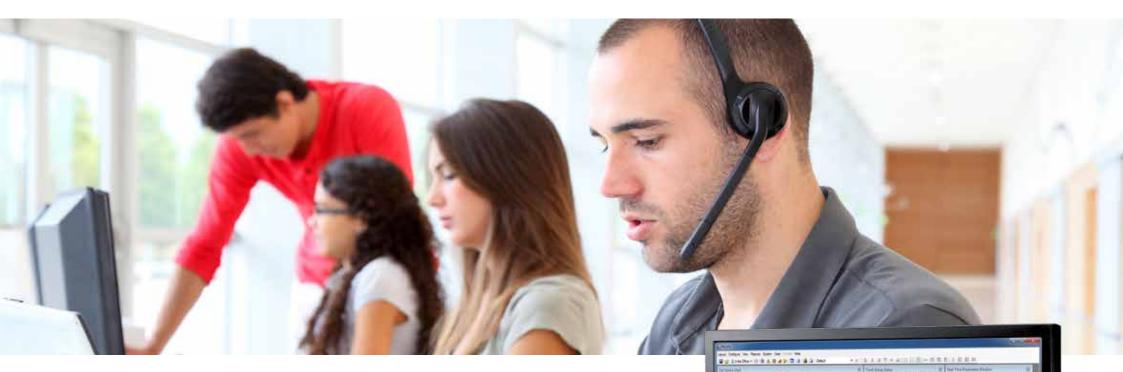
#### Want to increase your customer service levels?

Screen-pops speed up workflow by providing caller information even before a call is taken. Your customers can be greeted by name and handled more promptly.

#### Empower your receptionist

- > Presence provides a 'bird's eye view' of your team's availability. Individuals become more reachable, enabling you to find the company expert quickly for that crucial customer enquiry
- > Call History Provides instant reference for all inbound, outbound and missed calls instantly to see who's called
- > Drag & drop call control Easy call management and prioritisation
- > Instant Message Receptionists can send an urgent Instant Message to another employee e.g. an urgent call waiting or a visitor in reception





#### Give your agents control

Agent control gives your team the flexibility to log in and out of ACD queues to cope with fluctuating call traffic. Up to the minute call queue information and customisable alerts allow managers and call centre staff to see their performance in real-time. Don't keep your callers waiting! Call Completion Codes encourage faster 'wrap up' times and more traceable results.

#### Want to be covered?

Peace of mind with Call Recording, always proving who said what. Disputes can be resolved quickly and painlessly saving you time, money and hassle. Stop-start recording enables credit card bookings to be taken over the phone with PCI Compliancy, plus it's also an ideal training tool for your team such as sharing effective sales calls, reviewing telephone skills and more.

**Real-time call** volume chart by the hour Colleague **Presence status** 

Number of current queuing callers

Number of abandoned calls



Trunk Group - All Trunks

## **Smart Contact Centre**

Advanced solutions for demanding customers





#### Cool, calm and collected contact centres

Today's customer expects to be able to communicate with your business in their own time in whatever way they choose. The increase of online ordering and reduction in telephone enquiries means a contact centre needs to adapt quickly. The SV9100 Contact Centre suite provides you with all the tools necessary to make each interaction between your customers and your business quick and easy. Between improved response times, reduced abandon rates, lower operating costs, and increased revenues, both you and your customers will see a rapid return on your investment.

#### 5 ways to transform your contact centre

- **1** Improve your customer service Skills-based routing means callers experience quicker, more efficient service
- 2 Measure and manage your team Judge their performance on a daily basis with customised reports
- **Keep your customers satisfied** The Callback feature means customers who are unable to hold can leave a message and receive a call back
- Oeliver multimedia easily Multimedia Queuing delivers all your communications to your agents in the familiar way calls are delivered and prioritised
- 5 Motivate your team Dynamic wallboards encourage healthy competition between agents with performance levels displayed in real time



## InReports – Call management made simple

Quick, easy and cost-effective, NEC's new InReports makes the ideal starting point for call management. Call performance is critical to your teams' productivity as well as levels of customer service. InReports provides 24/7 monitoring and analysis of your entire companies communications via a browser.

It then produces pre-defined, graphically enhanced reports which are presented clearly in a number of different ways: Lists, Charts and Wallboards. Business benefits of InReports include:

- > Easy evaluation of your teams communication performance
- > Real-time business critical stats e.g average answer time, unanswered calls
- > Wallboard display stats for team motivation
- > Pro-actively deter unauthorised calls



## IP and Digital Desktop Telephones



GT210

#### GT210 IP Desktop Telephone

- > Monochrome 132x48 LCD
- > Dual LAN Ports
- > Headset support
- > POE or power adaptor
- > 3 Soft Keys
- > Wall mountable
- > Handsfree full duplex

#### DT410 Digital Desktop Telephone

- > 2-key non-display or 6-key display
- > Backlit keypad (6-key model)
- > Hands-free, Half Duplex
- > Wall mountable
- > Message waiting indicator







#### **DT430 Digital Desktop Telephones**

> 12, 24 or 32 programmable keys (fixed terminals)

DT430 & DT830

- > Backlit keypad & line keys
- > DESI-less (8-line display) version
- > Hands-free, full duplex
- > Headset support, optional EHS support
- > Soft keys/LCD prompts
- > Navigation cursor & Directory dial key
- > Wall mountable

#### DT830 IP Desktop Telephone as DT430 plus:

- > Network support 10/100 Ethernet
- > Backlit LCD display
- > VoIP encryption



#### 8-line Key Module

60-line DSS Console





DT430 & DT830 DESI-less

DT830CG Colour Display

#### DT830DG & DT830CG IP Desktop Telephones as DT830 IP plus:

- > 12, 24 or 32 programmable keys (modular support)
- > Gigabit Ethernet

#### DT830CG IP Desktop Telephone above features plus:

> Full colour backlit LCD display - large size (105.5 x 67.2 mm)

#### DT820 IP Desktop Telephones

- > Backlit LCD display & Line keys
- > Hands-free, Headset support, optional EHS support
- > Navigation cursor & Directory dial key
- > Soft keys/LCD prompts
- > Network support 10/100 Ethernet (Opt 1G)
- > Wall mountable
- > Display: greyscale, backlit, 93.3 x 27.7 mm or 70.04 x 61.04 mm

#### DT820 Colour IP Desktop Telephone above features plus:

- > Display: colour. 76.9 x 63.9 mm
- > Network support 10/100/1000 Ethernet

## **Smart Scalability** – Scale more efficiently

Grows with your business - From 10 to over 800 users

## 



Handsets for every work situation – IP DECT, WiFi & Terminals



#### Business boosting applications – Extend your communication

















UC & C

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Call Management

Unified Messaging

Contact Centre

Mobile Extension

Management

Toll Fraud

#### Valuable Pillars on which to Build the Smart Enterprise

NEC combines its advanced technologies, services and knowledge to help ensure the safety, security, efficiency and equality of society - enabling people to live brighter, more enriched lives.

Combining our capabilities and rich portfolios in Communications and IT, NEC can provide government authorities, individuals and enterprises with solutions that cover the full spectrum of their operations. The level of integration between NEC's network, server, storage and enterprise communications solutions highlights the power of these technologies - and reinforces the benefits our customers receive.

Smart Enterprises leverage these technologies to optimize business practices, drive workforce engagement and create a competitive edge. This is how NEC empowers the Smart Enterprise, and why the Smart Enterprise relies on NEC.



#### EMEA (Europe, Middle East, Africa) **NEC Enterprise Solutions** www.nec-enterprise.com

**Corporate Headquarters (Japan) NEC** Corporation www.nec.com

#### Australia NEC Australia Pty Ltd au.nec.com

www.necam.com

#### For further information please contact NEC EMEA or:

About NEC Corporation - NEC Corporation is a leader in the integration of IT and network technologies that benefit businesses and people around the world. By providing a combination of products and solutions that cross utilize the company's experience and global resources, NEC's advanced technologies meet the complex and ever-changing needs of its customers. NEC brings more than 100 years of expertise in technological innovation to empower people, businesses and society. For more information, visit NEC at http://www.nec.com

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